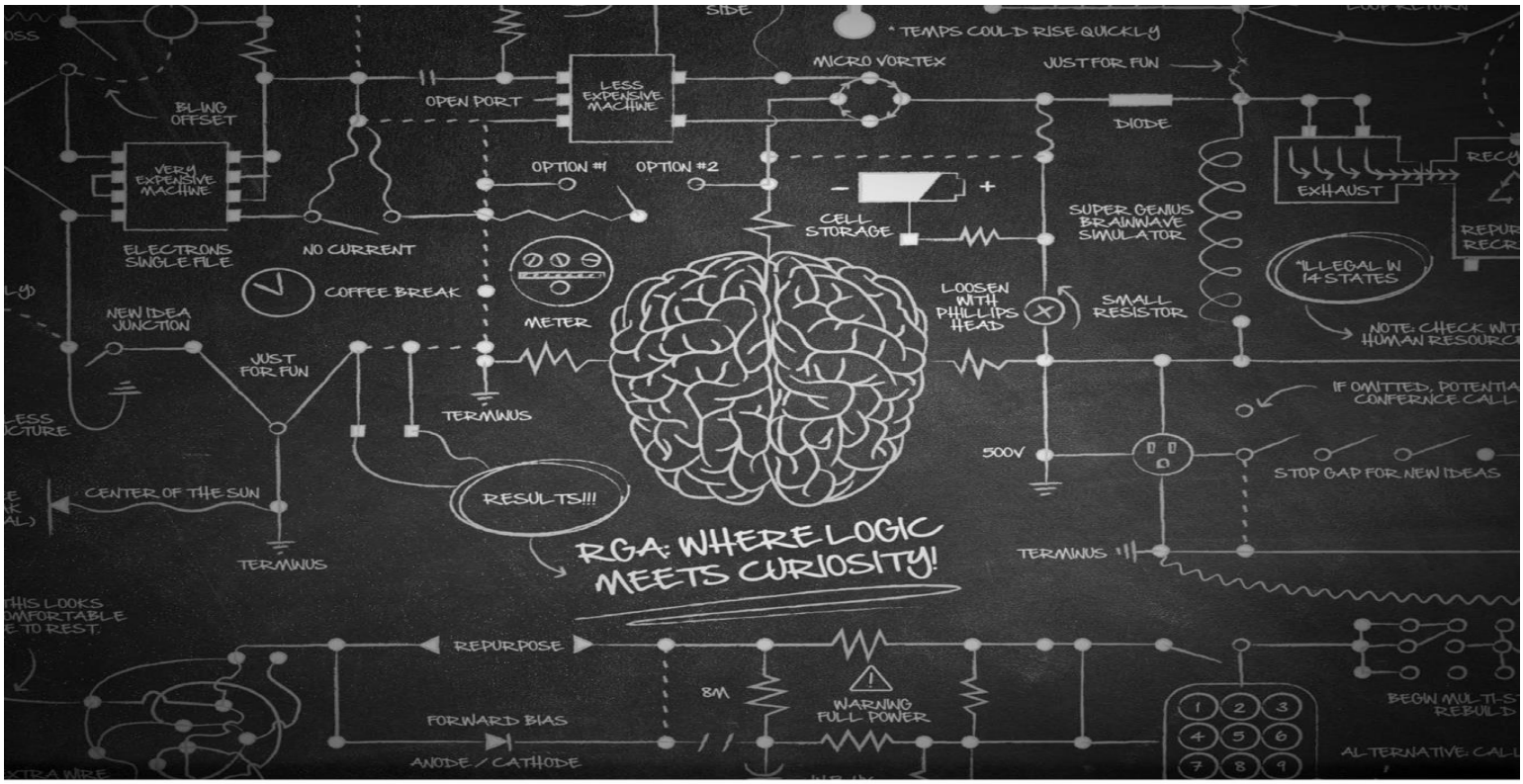

WANTED: CREATIVE PROBLEM SOLVERS

BUSINESS DEVELOPMENT ACTUARY

Department: Business Development

Reports to: Head of Business Development SA **Location:** Cape Town or Johannesburg

RGA is a multinational reinsurance company that has risen to be one of the most successful, respected and dynamic reinsurance companies in the world. RGA has achieved recognition internationally as an innovative, client-centric company whose success is based on a focus on enhancing clients' prosperity. RGA South Africa has been voted the best life reinsurance company for 10 consecutive years. If you have a passion for service, a love for finding innovative solutions and a desire to work in a challenging environment that offers a breadth of experiences then RGA may well be the company for you.

For more information on RGA please visit our website www.rgare.com

RGA is currently looking for a dynamic, self-motivated individual to join the Client Solutions team as a Business Development Actuary to continue the growth of its individual life business.

Primary Functions of the Role:

- Co-create and execute RGA's client and marketing strategies.
- Ensure the successful growth of business and profitability for RGA and its clients.
- Manage the relationship between RGA and its clients and prospective clients.
- Ensure that the RGA brand is fully developed.
- Leverage the experience of the global RGA business for the benefit of our clients.
- Provide support to other RGA offices as required.
- Participate in local and global client-focused initiatives.
- Execute research projects and initiatives

Requirements:

- Qualified actuary with a minimum of 10 years' experience.
- Excellent sales, advisory and negotiation skills.
- Ability to execute research projects and initiatives
- Firm understanding of the financial services industry and the functioning of life insurers.
- Good understanding of the individual life risk market.

In order to be considered for this position a current resume and/or summary of qualifications must be submitted via the RGA careers website.
Closing date: 28 February 2020

rgare.com/careers

RGA®