



## IN PURSUIT OF CERTAINTY

### Become a leader in shaping the investment industry

Alexander Forbes Investments is looking for investment actuaries to provide professional, high quality investment consulting advice and services to institutional clients. Someone who is passionate about building solid client relationships and retaining clients by collaborating with the rest of the Alexander Forbes Investments team to design and deliver the best solution for the client.

At our company we aim to lead and shape the industry to challenge, innovate and disrupt conventions. Our proud, 20-year history positions us well to leapfrog our competitors. At the heart of our company is our holistic approach to achieving our clients' investment goals. We call this Living\* Investing, an outcomes-based investment approach that is adaptive, ongoing and reliable. We combine advice, the investment journey and the client experience to create a complete solution focused on client financial well-being. We give our clients confidence in their financial goals, and clarity on how to get there. Every aspect of our investment process is designed to improve certainty for our clients through our knowledge of markets, risk management and portfolio construction. Collectively, our actions and expertise are applied in pursuit of the holy grail of investing: certainty.

#### As part of your outcomes you will be required to:

- Keep and grow our customer base
- Be a trusted advisor who delivers impartial advice
- Carry our brand with pride and take our investment philosophy to the market
- Set defined client development plans
- Build life-long relationships with our customers
- Influence and challenge investment thinking within the business and the industry.

#### Do you have what it takes? Do you tick the boxes?

- A visionary leader and an initiator
- Eloquent and persuasive
- Flexible and approachable
- Wise and informed
- A seriousness of manner that people respect
- Have great attention to detail
- Enjoys interacting with clients.

#### Qualifications

- Degree in a financial-related field
- CFA, Actuarial Qualification or CAIA
- FAIS Representative.

#### Knowledge

- Investment industry and product knowledge
- Deep understanding of and ability to apply an investment advice framework
- Client facing experience in an advice capacity
- Demonstrate solid business acumen
- Proficiency in Excel and PowerPoint
- At least 7 years' investment experience required
- Asset Liability Modelling skills and setting LDI strategies.

**Yes? Let's talk. Submit your detailed CV to Samantha Lakhraj on [lakhrajs@aforbes.co.za](mailto:lakhrajs@aforbes.co.za) by 14 March 2018 and let's discuss the possibilities.**