

2020 Virtual Convention  
6-8 October 2020

SA3 Breakfast Session

# 2020 Virtual Convention

Actuarial Remuneration Landscape – A recruiters perspective

Day 2

7 Oct 2020

07:15-08:15

The first 300 delegates to register for the breakfast session will each receive a breakfast treat

HAVE YOU REGISTERED YET?

**SA3 has successfully conducted a salary survey amongst actuarial professionals in South Africa for the past 4 years.**

**We aim to dig into these results from 2016 – 2019 to cover the following in our presentation:**

- ▶ Introduction to survey methodology and disclaimers
- ▶ Trends in Guaranteed and Variable remuneration over the last 4 years – Split between: *Qualified Actuaries & Students*
- ▶ We will also give an overview of the demographics of actuaries that contributed to the survey  
We look at the breakdown of:
  - ▶ Practice area ▶ Location ▶ Gender ▶ BEE status
- ▶ The single most difficult thing to manage as a recruiter – unrealistic expectations
- ▶ Different strategies for salary negotiations from both the employer and employee's perspective

The presenters are:

Wilhelm de Wet (FASSA, FIA – 2004)

Henda Pretorius (FASSA, FIA – 2001)

Jurie Gouws (FASSA – 2017)

SA<sup>3</sup>  
South African  
Actuaries Abroad



SA3, our platinum sponsor, will present a breakfast session on Wednesday, 7 October from 07:15 AM to 08:15 AM entitled Actuarial Remuneration Landscape – A recruiters perspective. The first 300 attendees to register for the breakfast session will each receive a breakfast treat, so register now! If you have already registered for the 2020 Virtual Convention update your registration to include the Breakfast Session by following the link in your registration confirmation email or email [register@actuarialsocietyconvention.org.za](mailto:register@actuarialsocietyconvention.org.za). If you have not yet registered for the Convention register [now](#) and include your registration for the Breakfast session during the registration process.

## Africa Seminar

The annual half-day African Seminar will take place on Monday, 5 October 2020 from 11:00 AM to 04:00 PM. We will delve into issues and developments in the actuarial profession around the African continent. This is an opportunity for visiting African participants to provide insights into their country's actuarial profession. If you have already registered for the 2020 Virtual Convention update your

registration to include the Africa Seminar by following the link in your registration confirmation email or email [register@actuariesocietyconvention.org.za](mailto:register@actuariesocietyconvention.org.za). If you have not yet registered for the Convention register [now](#) and include your registration for the Africa Seminar during the registration process.

### Virtual Dinner



This year's Italian Masquerade virtual dinner is one not to be missed so get your tickets now to avoid disappointment. If you have already registered for the 2020 Virtual Convention update your registration to include the virtual dinner for two by following the link in your registration confirmation email or email [register@actuariesocietyconvention.org.za](mailto:register@actuariesocietyconvention.org.za). If you have not yet registered for the Convention register [now](#) and include your tickets for the virtual dinner during the registration process.

### Thank you to our sponsors and exhibitors



The 2020 Virtual Convention would not be possible without our partners!

Sponsorship opportunities are still available. If you are interested in promoting your brand and sharing your vision, please download the prospectus or book online through the [website](#).

Regards  
 The 2020 Convention Organising Committee

2020 Convention Secretariat

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